houston**food**bank.

Prospective Partner Orientation



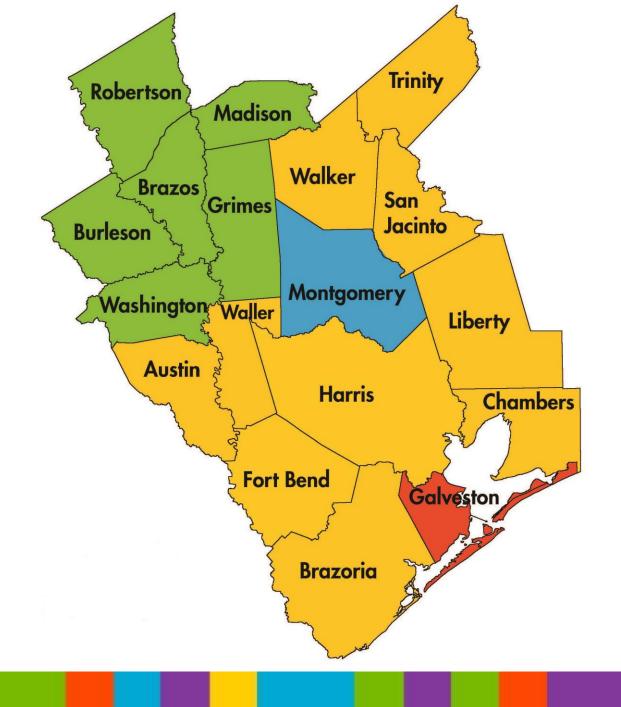
In this **presentation**

- About the Houston Food Bank
- Benefits of becoming a Partner
- How to become a Partner
- Types of Partner Memberships
- Product you can expect
- Our ordering and delivery systems
- In's and Out's of being a Partner



Leading the **fight** against hunger





18 southeast Texas counties

600 partners





83 million nutritious meals 800,000 people fed each year



Benefits of Partnership

What does it mean to be a partner?

- Year-round access to low-cost and free food
- A network of peers in hunger relief
- Services for your clients
- Services for you



Benefits of Partnership

What's in it for you?

- Guidance
- Protection
- Structure
- Information
- Affordable access to a variety of food



Becoming a **Partner**

Partner requirements:

 Must provide or link clients to health services and social services







Mandatory attendance to HFB trainings



Becoming a **Partner**

Partner requirements:

- 501(c)(3) or 14 point criteria
- City/county permits
 - Only for Food Pantries
 - Contact local Public Health Dept.
- \$25 non-refundable application fee
- Complete application



Becoming a Partner 501(c)(3)

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, CH 45201

Date: JUN 30 2009



Employer Identification Number: 26-4682159 DLN: 17053153005009 Contact Person: JOGH J ROESTER IDH 31364

DEPARTMENT OF THE TREASURY

Contact Telephone Number: (877) 829-5500 Accounting Period Ending: December 31 Public Charity Status:

170(b)(1)(A)(vi) Form 990 Required: Yes Effective Date of Exemption: April 14, 2009 Contribution Deductibility: Yes Addendum Applies: No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Pederal income tax under section SOI(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

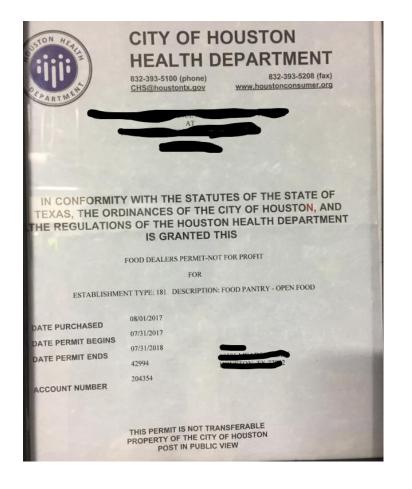
Organizations except under section S01(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for SOL(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.



Becoming a Partner : Food Dealer's Permits

POST IN A CONSPICUOUS PLACE



ARRESCOUNCTY PUBLIC HEALTH Lower 1989 PERMIT Ohis is to Certify That As complied with the rules and regulations of this Department and as declared under Chapter 437 Toxas Health and Safety Code is hereby granted this PERMIT. Mas complied with the rules and regulations of this Department and as declared under Chapter 437 Toxas Health and Safety Code is hereby granted this PERMIT. Mas complied with the rules and regulations of this Department and as declared under Chapter 437 Toxas Health and Safety Code is hereby granted this PERMIT. Mass complied with the rules and regulations of this Department and as declared under Chapter 437 Toxas Health and Safety Code is hereby granted this PERMIT. Mass complied with the rules and regulations of the rules and regulations of this Department. Mass declared under Chapter 437 Toxas Health and Safety Code is hereby granted this PERMIT. Mass declared under Chapter Chapter 437 Toxas Health and Safety Code is hereby granted this PERMIT. Mass declared under Chapter Chapter and the rules and regulations of this Department. Mass declared under Chapter 437 Toxas Health and Safety Code is hereby granted this Department. Mass declared under Chapter Advantations of the rules and regulations of the rules and rule rules and rule rules and	YYYY	<u>YYYY</u>	(YYY)	<u>YYYY</u>	
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Becoming a **Partner**

Types of Partners:







Mobile



Food Pantry Meal Site

1. Food Pantry

- Client choice distribution
- Distribute a minimum of 4 times/month
- Evening or weekend hours of operation
- No zip code restrictions
- 35 clients





Food Pantry requirements

- Secured room
- Clean
- Properly ventilated
- Pest control





2. Mobile Unit

- Refrigerated food pantry on wheels with nutritious perishables
- 3 hours on your secured parking lot
- No shopping strips or apartment complexes



- Fully paved entrance and parking
- Food can never be placed on the ground



Safety is #1 priority, so no exceptions

Mobile Unit requirements

- If using borrowed space, you need written permission
- Distribute 2 times/month
- At least 15 volunteers
- Social Services component



3. Meal Site

- Soup kitchen, shelter, residential facility
- Serve prepared meals onsite
- Regulated by TDFPS to provide licensed services to targeted population
- 25 meal site, 10 residents





Meal Site requirements

- 501(c)(3) or 14 point criteria
- City/county permits
- \$25 non-refundable application fee
- Complete application



Product



Pallets, cases, mixed

- All containing consumer sized cans/packages
- #10 cans
- Variety of produce and meats in a large pack









Thank you for providing nutritious fruits and vegetables to your clients!

Use the 80-20 rule, please.

If more than 20% of the produce in this bin must be discarded, please notify the Houston Food Bank and we will refund or replace it.



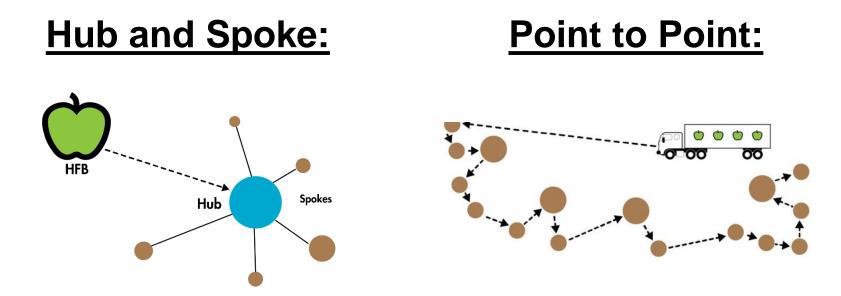
Based on the resources available to us on an ongoing basis, the Houston Food Bank is able to distribute "Grade 2" fruit and vegetables – a grade lower than the type of produce seen in most grocery stores. Variances in color and shape should not affect the wholesomeness of the produce. Some product comes directly from the grower. Your clients can safely prepare and eat it.

In general, up to 20% of any produce item you receive may need to be discarded by your agency. If your order has a higher percentage of unacceptable quality, the Food Bank will refund or replace it.

For any questions, call 832-369-9390.



Delivery System



*Partners ordering less than 4,500 pounds on a consistent basis will be switched to spoke deliveries



Ordering System

Defined Orders:

Orders are chosen by HFB.

- Consistent access to a wide variety of items.
- Ideal for client choice pantries.

Agency Express:

Orders are chosen by the partner online.

 Real time ordering based on Inventory

<u>AppointmentPlus</u>

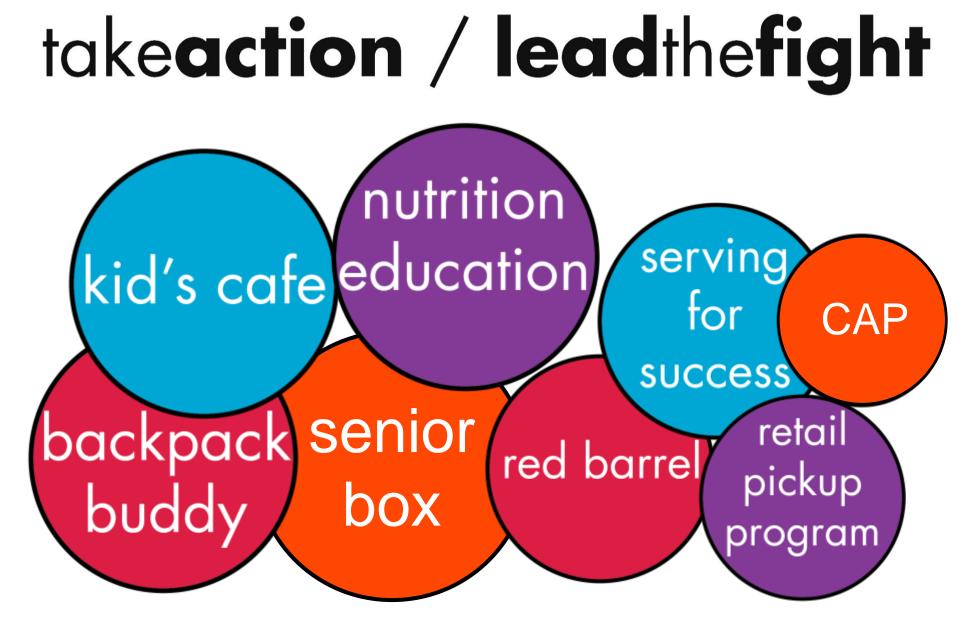
- Mobiles
- Community Food Fairs



Annual Fee









FEEDING Bank Year

Next Steps







1.Submit Application

- 501c3, 14 Point Criteria
- Permits
- Application Fee

2.Onsite Visit

- Forms
- Pictures

3. If Approved

- Trainings: Civil Rights, Food Safety, Link2Feed
- \$500 Prepayment
- W9 copy



Becoming a **Partner**

Upon approval from HFB:

 Partner organization must complete a Food Safety Certification

Learn2Serve, Serve Safe, or Food Manager's Certificate



• \$500 prepaid

Applied to your account for the annual fee



Let us serve you so you can serve others.





Frequently Asked Questions

- What does the annual fee cover?
- Texas Comptroller of Public accounts letter?
- How do I submit the application?
- Application Fee?
- Can a site have more than 1 delivery address?



Questions?

